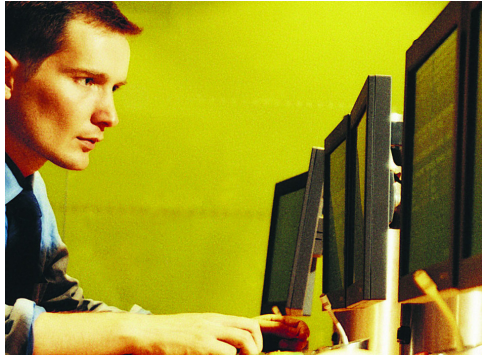




Infor Net-Link



Improve customer service
and satisfaction

Increase productivity

Lower IT costs

I discrete manufacturing

Get Secure Access to Your ERP Data & Transactions

Starting now, your business is anywhere you need or want it to be. That's because Infor Net-Link tears down the traditional boundaries that have forced manufacturers to limit business processes to internal implementation, or that have required hard wired and expensive computer networks to keep the business running.

Whether it's remote sales representatives, field offices, outsourced manufacturers, or other business partners or distributors, Infor Net-Link provides secure access to your Infor ERP ERP data and transactions.

The Challenge

Direct material costs can be a manufacturer's biggest single expenditure. Since they can account for as much as 80% of all overhead costs, reducing these expenditures is vital to gaining the competitive advantage. Yet, each time information between your buyers and suppliers is delayed or miscommunicated, you are absorbing unnecessary costs in profit and reputation.

You no longer need to use longer lead times and buffer inventory to defend against change orders and missed supplier deadlines. With Infor ERP eProcurement, your suppliers will have real time visibility any time, any day to the order supply process. This real time collaboration on actionable items lets both buyers and suppliers reduce excess inventory and enjoy shorter lead times.

Run Your Business From Anywhere

Infor Net-Link provides secure, thin-client access to Infor business processes using a web browser. It can be used internally to save on expensive PCs and maintenance (for example, through an intranet) or externally with remote users utilizing the Internet. And because it works directly and in real time with Infor ERP data and transactions, the information is always the latest and most accurate available.

The possibilities are almost endless. For example, remote sales representatives or field offices can use the Internet to access customized lists of their customers. From there, they can track customer orders, update customer files, change existing orders, check inventory, and answer questions about existing orders. Customers are happier, employees are more productive, and it all happens without stepping foot into or even calling headquarters.

Infor Net-Link also breaks down international boundaries. For example, a US manufacturer can give a remote sales office in Germany access to information from headquarters or other remote plants using German language screens and German currencies — and on their own time schedule! What's more, because all of this is completed online using the Internet, they don't even need an iSeries server of their own. All that's necessary is a PC, Microsoft Internet Explorer, and Internet access.

I discrete manufacturing

Infor takes pride in the 20 years of experience we have in the manufacturing industry. Using our deep base of industry knowledge and proven communications and planning applications, we help suppliers and manufacturers achieve their business goals.

We are passionately focused on providing comprehensive solutions that meet the unique challenges of the manufacturing industry on a global scale. Our solutions are comprehensive, open and modular, giving you the optimal choices to meet today's challenges and leverage tomorrow's opportunities.

And if managing outsourcing is tedious, then Infor Net-Link has the solution. By giving contract manufacturers access to real-time data, they can see accurate engineering data (restricted to just their parts) and look-up plans for outsourced manufacturing orders.

This lets them see demand and respond faster. In fact, Infor Net-Link combined with Infor Portal's powerful collaboration functions dramatically improves the way you work with your business partners, whether they be customers, suppliers, distributors or contract manufacturers. Less paperwork. Faster responses. Fewer hassles. You can count on Net-Link for improved customer satisfaction, increased productivity, and lowered IT costs.

Secure, Customizable and Efficient

Infor Net-Link has both internal and external security built-in. Only authorized users are able to enter Infor, and within the system each user has access to only the information he or she is authorized to see.

In addition to providing security, the use of login names and passwords means that screens and information can be customized to each individual's specific needs. For example, Italian users will see screens written in Italian, while American users will see screens written in English. And by changing fields or using sorts, subsets and card files, each user can customize screens to see only the specific tools and information he or she needs. All of this customization is tied to the individual, so information is always presented the same way no matter where or how the user accesses Infor. And if you want to change or add functions to the objects in your Infor ERP system, Infor Net-Link combined with Infor Enterprise Integrator even allows you to make those changes available.

Infor Net-Link does more than just let you view information. It also allows maintenance and transactions from anywhere, over the Internet. For example, you can update files, enter customer orders or purchase orders, etc. No matter where you are in the world, Infor Net-Link makes running your business as easy as though you were in your own backyard.



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