

Infor SCM SupplyWEB (discrete)

➡ With Infor SCM SupplyWEB, manufacturers can improve their efficiency by collaborating closely with their suppliers using discrete purchase orders.



Be enterprising.

For discrete manufacturers today, electronic collaboration and execution with your supply base is essential to lean manufacturing. Equally important is better management of your domestic or global supply chain and better understanding of your suppliers' ability to deliver. Enterprising companies know they must make these objectives a priority in order to compete in today's marketplace—an ever-shifting landscape of consolidation, globalization, and escalating pressure to reduce costs and get products to market faster. You can navigate this landscape successfully if you have the right technology partner with the right Supply Chain Management (SCM) solutions. That partner is Infor™.

Leverage experience.

Infor set the standard for SCM solutions when we introduced Infor SCM SupplyWEB in 1997, and we continue to raise the bar with increased functionality not found in any other solution. It's the reason we have an impressive list of customers in discrete manufacturing and more than 30,000 licensed supplier interactions under our purview. We are proud of our experience helping manufacturers in complex environments solve their toughest challenges. And we have built that experience into SupplyWEB to deliver new capabilities and efficiencies to your business.

- *Supply chain management*—event management, alerts, shipping, receiving, and ERP integration
- *Supply replenishment*—discrete purchase orders (POs), supplier managed inventory (SMI), releases, advance shipment notices (ASNs), eKanban, premium freight



- *Supplier performance*—supplier ratings, supplier action plans, corrective action, root cause, defective material notices (DMNs), delivery issues
- *Partner collaboration*—logistics providers and 3PLs, outside processors, purchase parts suppliers, discrete purchase order suppliers

Get business specific.

SupplyWEB is an advanced, web-enabled SCM solution that is designed for effective, efficient collaboration and execution with your suppliers, no matter what language they speak or replenishment methodology they use. Proven to lower supply chain costs, reduce inventory, and increase operational efficiencies, the solution delivers significant ROI by increasing supplier visibility, enabling inter-enterprise communication, and providing a high level of systems integration.

Simply put, SupplyWEB presents one face to your suppliers. It combines the information from multiple versions of disparate ERP systems in a single, universal view for your suppliers and internal users. Traditional EDI communication and web-based methods are included, with a mix of capabilities ranging from fully integrated machine-to-machine EDI transactions to automated fax. With SupplyWEB, you can achieve 100% electronic communications with all your suppliers, even those lacking EDI capability, and eliminate VAN charges.

Infor understands that just reaching the supply chain isn't enough; taking advantage of the replenishment methodology that best fits each commodity is a must. SupplyWEB gives you total flexibility to control each commodity based on how it is used and consumed, including the multiple replenishment methods used around the world today—discrete POs, Kanban, standard forecast, shipping schedules, and SMI. To make your supplier relationships as effective as possible, you also need world-class supplier performance and supplier self-service capabilities. SupplyWEB fills the bill by making it easy for your suppliers to respond quickly to alerts and exceptions regarding shipping, receiving, quality, and other events. It also facilitates measurement and monitoring of key performance indicators related to your suppliers.

SupplyWEB offers value in three critical areas: cost reduction and ROI, comprehensive replenishment and performance, and a complete order collaboration process.

Cost reduction and ROI

SupplyWEB offers functionality that helps you:

- Significantly reduce the average cost of a discrete PO
- Lower your inventories and carrying costs by gaining full visibility of all inventory, including in-transit
- Use alternative replenishment methods, such as SMI or Kanban, to manage high-volume, high-cost inventories, saving labor costs and increasing accuracy
- Use exception management tools to reduce your staff's workload, allowing them to spend that time on more strategic matters
- Cut labor time and human error costs by eliminating the need for manual intervention in planning and sending of supplier schedules
- Eliminate the manual tasks of calculating and entering supplier performance information into your system and handling supplier responses
- Deliver more information with less effort to simplify procedures such as supplier communications, accounts payable, and receiving



Comprehensive replenishment and performance

SupplyWEB lets you manage replenishment and supplier performance with one integrated package:

- Multiple replenishment methods including Kanban, SMI, forecast releases, ship schedules, and discrete POs
- Web-based collaboration infrastructure for efficient negotiation of PO terms between you and your suppliers
- Automated supplier performance rating system including DMNs, delivery performance reviews (DPRs), parts per million (PPMs), production part approval processes (PPAPs), and more
- A positive impact on the price you pay for components by enabling your suppliers to be more cost-effective
- The ability to meet the electronic communication requirements of every customer with a paperless communication system
- Profitability and process improvements that cut waste out of supply chain management
- Easy implementation with fast time to value
- A plan for every supplier and a plan for every part

Complete order collaboration process

SupplyWEB helps discrete manufacturers improve the PO negotiation and collaboration process with:

- The ability to negotiate beginning with a discrete PO or the proposed PO
- Complete visibility into PO status throughout the process for customers and suppliers

“Frequent updates enable our suppliers to see the purchase orders as soon as they are launched, and we receive notification of the shipments back just as fast. We no longer have to date orders, fax requests, and call each supplier to confirm receipt. The SMI has reduced our overall inventory levels.”

MARGARET BUTLER, BUYER, DAYBRITE CAPRI OMEGA

See results now.

SupplyWEB can be implemented quickly with no delay to your business, so you don't have to wait for a return on your investment. Packaged with smart functionality to address the key supply chain challenges you face today, SupplyWEB requires less customization, shorter implementation times, and fewer IT resources to maintain. So in addition to fast ROI, it delivers a lower total cost of ownership over the long term. From the very first day, you'll see the kind of results you've been looking for from a supplier collaboration solution. SupplyWEB will help you:

- Reduce lead time
- Accelerate information flow
- Reduce material management time and costs
- Gain visibility into in-transit inventory, enabling tighter inventory management, reduced premium freight, and reduced fax time
- Extend your ERP systems with integrated SCM
- Support barcode labeling and supplier ASN entry
- Deploy discrete PO collaboration and replenishment methodology
- Bring disparate ERP systems to a common platform, with data from all customer sites presented in the same format
- Standardize business processes and systems to display supply information for you and your suppliers on the same platform

About Infor.

Infor delivers business-specific software to enterprising organizations. With experience built in, Infor's solutions enable businesses of all sizes to be more enterprising and adapt to the rapid changes of a global marketplace. With more than 70,000 customers, Infor is changing what businesses expect from an enterprise software provider. For additional information, visit www.infor.com.

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