



Infor LX

Do business better

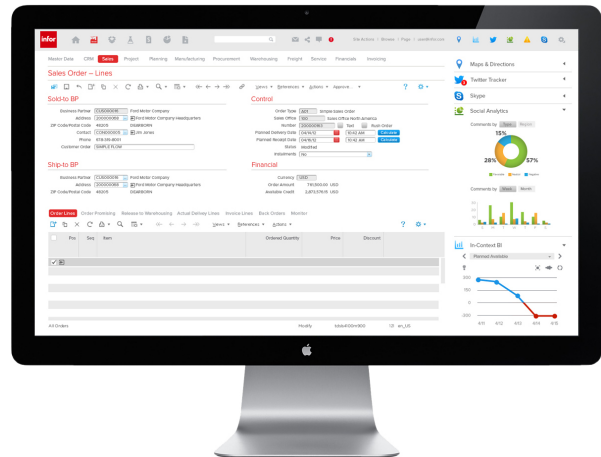
The speed of business today challenges manufacturers to focus on producing consistent products from often variable materials more cost-efficiently, while meeting fluctuating demand. In validated environments, such as pharmaceuticals, medical devices, and food and beverage, manufacturers also face added regulatory and compliance issues. To grow profitably, companies need to better manage raw materials, production, and finished goods characteristics to satisfy customer and regulatory agency demands.

There's opportunity to be more demand-driven, improve quality and service, operate leaner, and accelerate product introductions. A solid, scalable foundation that can be validated for efficient cross-enterprise, cross-supply chain business processes is key. With this foundation, manufacturers are better equipped to ensure efficiency and compliance, increase visibility and control of finances, and respond with speed and agility to changing market conditions.

Leverage experience

With more than three decades of experience meeting the challenges of leading process, discrete, and mixed-mode manufacturers, Infor™ has proven resources dedicated to supporting the many industries we serve. We offer an innovative set of solutions shaped by domain experts with the know-how to solve the most pressing issues manufacturing companies face on a daily basis.

By providing a solid, scalable foundation for efficient cross-enterprise, cross-supply chain business processes, Infor LX helps manufacturing companies like yours better manage their manufacturing operations, boosting efficiency and productivity, while keeping costs in check. This flexible solution—an integral part of Infor's extended concept-to-customer offering—also features an advanced architecture and web user interface, which make it easy to implement, integrate, maintain, and upgrade.



Get business specific

Manufacturers in the chemical, consumer packaged goods, food and beverage, life sciences, automotive, and discrete industries capitalize on the robust functionality of Infor LX to improve planning and customer service, control costs, enhance overall efficiency and productivity, and streamline complex manufacturing processes. These manufacturers also look to Infor LX to help them meet local regulatory and legal reporting requirements. With information visibility, easy navigation, and embedded workflow, Infor LX can help you optimize your manufacturing operations, too.

You'll increase interoperability and extend core manufacturing systems by building strong bridges across the supply chain and providing secure access to relevant ERP data with Infor LX. You'll benefit from electronic signature support and compliance with FDA Article 21, CFR Part 11, industry best practices, and lean manufacturing. You'll also get global corporate governance support with multi-national, multicurrency, multi-bank financial capabilities. Components include:

Orders to receipts—higher perfect order rates

Grow revenue and profits, while enhancing margins and customer service. Boost perfect order rates and revenue by shipping the right product, on time, with the longest possible shelf life. By more accurately capturing orders, managing trade funds, customer specifications, pricing with promotions, and profit-based allocations, Infor LX helps you maximize perfect order rates, minimize returns and deductions, and improve cash flow.

Apply rules-based allocations to optimize the margin of each order line and provide the longest possible shelf life to boost customer satisfaction and minimize receivable issues that decrease cash flow. Meet increasingly demanding customer or retailer expectations by enhancing support of customer-specific products, packages, and processes that impact service. Trim customer management costs or lean customer management by accurately costing fulfillment events and decreasing the cost to service customers. These processes can be extended to the web, reducing time and costs. Infor LX can integrate all departments and is configurable to meet changing market dynamics.

Planning to production—sustainable quality

Produce consistent quality and compliant products with greater agility at the lowest possible cost. Showcasing manufacturing capabilities such as lot tracking, version control, verifiable processes, multiple units of measure (UOMs) and dates, attributes, co-and by-products, repetitive schedules, flow orders, light to dark campaigns, and configurable workflow-based processes, Infor LX seamlessly aligns with your business processes and eliminates non-value-added manual tasks or offline workarounds.

Keep a complete record of product specifications, test plans, sampling rules, quality control procedures, and actual test results in conformance with international standards using integrated quality management and records management. Increase quality control by tracking original manufacturer specification programs, equipment calibration tests, production supervision and control, quality performance monitoring, and disposition of defective materials.

You can also minimize material costs and maximize first pass quality and yields by ensuring that only allowable materials with the best price performance ratios are allocated. This has a direct impact on capacity utilization, asset performance, quality, compliance, and perfect order rates. Use integrated quality management and compliance capabilities to support aging requirements or quality management holds to dictate material availability or out of specification. Ensure that compliance mandates are met via support for forward and backward lot trace, as well as trace from the material through production into multiple packages. Actual cost tracking with indirect cost allocations is also supported. To continually cut costs, time, and waste, Infor LX's configurability supports ongoing improvements and lean production.

Procure to payment—payment compliance

Assure payment compliance and optimize commodity-based procurement using vendor management, quote management, and contract and vendor performance features.

Enhance overall quality, control costs, and produce consistency by supporting supplier enablement programs. Since material quality and quantity vary throughout the procurement lifecycle, payment compliance can be complicated. With Infor LX, you can pay based on quality and material performance, which provides more accurate total material and total landed costs, including those to procure and receive materials. These costs can be allocated throughout the product structure and support commodity-based product pricing. Infor LX's configurable workflow-based processes can be continually adapted to meet new compliance and business requirements as well as improve asset performance.

Financial management—optimized opportunities

Boost financial transparency, financial compliance, and time-to-profit visibility by taking advantage of financial management integrated into all business processes. Integration improves the accuracy and timeliness of financial information, as well as decision-making capabilities. Ensure compliance through increased financial transparency and repeatable processes with support for all standard financial capabilities like journals, allocations, budgeting, and reporting. React in the most profitable manner possible to ever-increasing time and financial pressures.

Integration—complete process industry solution

You can address an even broader range of manufacturing challenges with Infor's complete industry solution, which includes Infor LX and the following integrated strategic solutions:

- Infor PLM enables optimal formulations, BOMs, and packaging to ensure quality and compliance to minimize costs and time to market—at scale.
- Infor CRM provides a single interface point to execute and improve all order and customer activities.
- Infor Planning and Scheduling solutions put you in charge of your supply chain with comprehensive supply chain planning and execution, warehouse management, and transportation management capabilities.
- Infor EAM helps you effectively monitor the deployment and performance of equipment, machinery, facilities, fleets, and other capital assets.
- Infor CPM provides the clear visibility across multiple applications, data sources, and business processes you need to measure and monitor performance, deliver business intelligence, and promote informed decision-making throughout the enterprise.

See results now

Get the information visibility, integrated workflow, interoperability, and compliance capabilities you need to optimize your operations with Infor LX. Lower your total cost of ownership by leveraging the powerful and highly reliable IBM® System i® platform, while minimizing time to business value with Infor LX's quick implementation time. Your company will reap rapid returns, like the following:

- Maximize customer satisfaction, while minimizing service costs.
- Improve perfect order rates.
- Enhance quality and product consistency, while cutting costs.
- Boost compliance and sustainability.
- Respond to change faster.
- Reduce validation costs and lead times.
- Improve cash flow.
- Increase revenue—and profitability.

Info LX helps 30 of the top 35 life sciences companies and 16 of the top 30 CPG manufacturers run their daily operations.

Because Infor LX is part of Infor's concept-to-customer offering, you get access to integrated, functionally rich solutions that extend the value of your ERP investment. By relying on these proven solutions to increase efficiencies, while decreasing supply chain costs and lead times, you'll gain a competitive edge through better quality and higher profits.



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About Infor.

Infor is the world's third-largest supplier of enterprise applications and services, helping more than 70,000 large and mid-size companies improve operations and drive growth across numerous industry sectors. To learn more about Infor, please visit www.infor.com.

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